

Your bench. Every open req. Matched — instantly.

JobSeam uses AI to match talent to opportunity — for IT staffing and C2C firms, universities placing graduates, or individuals running their own job search. One platform. Every workflow.

[Book a Demo](#)

[Watch 2-min Overview ▶](#)

94%

FASTER
MATCHING

3×

MORE RTRS
SENT/DAY

60%

LESS MANUAL
RESEARCH

LIVE MATCH RESULTS — JAVA TECH LEAD · 12 CONSULTANTS SCORED

Arjun Mehta 94%



RTR Sent

Selin Yildiz 87%



Strong Match

Rafael Costa 61%



Partial Match

Priya Sharma 54%



Partial Match

AI scored · Skills exact + semantic ·
Updated 2 min ago



Staffing & C2C Firms



Bench Sales / Placement



Manager & Owner



THE CHALLENGE · STAFFING FIRMS · C2C · BENCH SALES

Consultants sit idle. Reqs pile up. Revenue walks out the door.

JOBSEAM SOLUTION

Your entire bench, matched to every open req — automatically.

PAIN POINTS

- Sales reps spend 4+ hours/day manually scanning job boards
- Vendor email blasts get lost — real reqs missed every day
- No visibility into which consultants your team is actively marketing
- Matching is guesswork — wrong consultants sent on wrong reqs
- Zero audit trail: compliance risk with no record of who sent what

"We were losing placements because our bench sales team simply couldn't keep up with the volume of reqs coming in. We needed a system, not a spreadsheet."

— VP Operations, Mid-size IT Staffing Firm

WHAT YOU GET

- ✓ **AI Job Matching** — Score every consultant against any job in seconds. Exact skills + semantic equivalents (Java matches J2EE; Spring Boot covers Spring Framework).
- ✓ **Email Req Ingestion** — Configure a mailbox. JobSeam reads every vendor email, extracts structured reqs, deduplicates, and routes to your inbox for approval.
- ✓ **Auto-Approve Rules** — Set rules by vendor domain, rate threshold, or title keywords. Trusted reqs flow through automatically.
- ✓ **RTR Workflow** — One-click Right-to-Represent emails sent directly from the match view. Auto-logged with timestamp and actor.
- ✓ **13-Panel Interactive Dashboard** — Market trends, top skills, source breakdown, seniority mix, and more. Click any bar to drill into Jobs pre-filtered to that exact segment.
- ✓ **Live Filter Insights** — A floating panel on the Jobs page breaks down your current filtered view by category, source, work setting, seniority, and market. Updates with every filter change.
- ✓ **Full Audit Trail** — Every scan, match, approval, and RTR logged with timestamp and actor for compliance.
- ✓ **Multi-Team Structure** — Separate pods for each sales

team. Managers see across all pods.

PLATFORM CAPABILITIES

Everything a modern bench sales operation needs.



AI Skill Matching

Exact keyword matching plus semantic equivalence — Java matches J2EE. Spring Boot covers Spring Framework. Real intelligence, not string search.

Exact + Semantic
scoring



Email Req Ingestion

Point your vendor email at a dedicated inbox. JobSeam polls it, extracts structured job data with LLM, deduplicates, and routes for approval.

Auto-dedupe •
Rule-based
approval



Market Intelligence

Live job data across US, UK, and more. Track which skills are trending, which roles are in demand, and where your bench overlaps the market.

10,000+ jobs
tracked daily



Full Audit Trail

Every action logged: when a mailbox was scanned, when a req was approved, which consultant was matched, when RTR



RTR Workflow

One-click Right-to-Represent from the match panel. Pre-populated with job and candidate context. Auto-logged with timestamp and actor.



Team Structure

Groups, pods, role-based access. Each team sees their pipeline. Managers see across teams. System admins see everything.

was sent — immutable record.

Compliance-ready

3× faster RTR
cycle

Group · Pod ·
Admin hierarchy



Interactive Dashboard

13 drill-through panels — all connected to one global filter bar. Market Explorer drills 6 levels deep: Market → Work Setting → Role → Skill → Seniority → Source. Click any bar to land in Jobs pre-filtered.

13 panels · 6-
level drill-down



Smart Jobs Browser

22+ active filters, 3-level column sort, 20 configurable columns, live Insights panel (6 facets, updates with every filter), split reading pane, keyboard navigation, and per-user persistent defaults.

22+ filters · 3-
level sort ·
Persistent
defaults



Multi-Context Platform

Deploy for IT staffing firms, universities placing graduates, or individual job hunters. Labels ("Students," "Consultants," "Advisors") are configurable per group. One platform, every use case.

Staffing ·
University ·
Individual



Talent Match Coaching Loop

Talent sees their own AI match score. Advisor/recruiter flags skill gaps. Talent updates resume, re-uploads. Score recalculates automatically. The feedback loop from gap to placement — fully closed.

Match → Gap →
Update → Re-score

4hrs

SAVED PER SALES
REP PER DAY ON
MANUAL JOB
SCANNING

3x

MORE QUALIFIED
RTRS SENT WITH AI-
ASSISTED
MATCHING

60%

REDUCTION IN TIME
FROM REQ ARRIVAL
TO RTR SENT

0

COMPLIANCE GAPS
— EVERY ACTION
AUDITED AND
TRACEABLE

GET STARTED

Ready to turn your bench into a pipeline?

Book a 20-minute demo. We'll show you live matching on your own consultant data.

[Book a Demo →](#)

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JobSeam · AI-Powered Bench Sales Intelligence · A Quezaal Product

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